## Shame of the of the

No 62,644

## THE THE HURSDAY DECEMBER 181986 THUS <br> <br> TIMES

 <br> <br> TIMES}| Reagan | $\mathbf{2 8 , 0 0 0}$ |
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Prosident Reagan will go Ind instrial Correspondend




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## Champion took drugs

Nitem York（AP）Tim The the test revealed mari－



## 

18 Piece Boxed Set of Bibendum Glasses

解 wine， 6 white wine and 6 champagne Avaitable from 52 stores or by mall order （0491 35511）while stocks last． And don＇t forget our $1986 / 7$ catalogue
has a $£ 5$ voucher which you can use until Christmas Eve when spending $£ 50 \mathrm{at}$ ：

## Kinnock urged to defend hard left councils

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This is a marble
head of Archilles bought by the Getty
Museum for $\$ 25$ Museum for $\$ 2.5$
million．Or is it a Roman copy，worth fake，worth \＄1，000 A look at an a
controversy

## On Saturday

 Don＇t miss thespecial Christmas
Jumbo Crossword with five £50 prizes．

## TPulfolio

 EDal －There is $£ 8,000$ to Times Portfolio Gold was no winneryesterday．
2Portorio list，page

25；how to play | 2information service， 20. |
| :--- | TIMES BUSINESS Land deal

 Investmenns，part owner ofthe
Euston Centre in London，and
to fioance $\mathbf{t w o}$ otiner Oil deadlock

 cries as as talks on curbing | roduction remained dead－ |
| :--- |
| ocked over Iraq＇s $\begin{array}{l}\text { outppunt } \\ \text { quota }\end{array}$ |



## 

## NEWS SUMMARY

 Lawson curbs tax cut hopes
Right to sue upheld



Pet birds

## Lloyds'

 killed£3m writ cixan in IBA job for Bowe lncrease in



 Miximerill Mox





 Village built for war







Appeal to book ban

 Mitler, allthoug beenats Jos hais Ire rish Republic
The Engish distribtors of
die Girl's $W$ Tar Tumarou Jistribution Ldd, want Mr torney Generaranted to the month Dublin earlier this mouth io
overum an ban on the book in the republic. no further harm
could be done by publication
in England Bur Sir Michael, who is not
appealing against he Dublin
arder. still wants the ban order, stull wants the ban to
continue in
interest of nathan sin the application.
His counsel, Mr John Laws,
told the judge that if state securits yerviound the reppubric's
refusal to ban leaks over there did not make
in this country
He acceppled chat some of
the books contents were "classified" but denied that
was necessariy the same as
being damagine Liting the ban could result in friendly
countries losing confidence inh
ourability 10 protect confiden
The book's pullishers challenge that albornditon ofnerais
casse thiss
Miller's employment to divulge informantion wor nife.
They also say it is unfair that the book can be distributed in
the lrish Republic but not in Britain. . judge sidid he would
give his decision woday.

## Compulsory history lessons sought



Catholic job bias in Ulster denied

The Fair Employment
gency in Northers Ireland
 our of Roman Catholics, in
In its annual repors, the agence said there was linle less opportunity than Catho-
iis in obtaining xork, bun hat he general economic situa-
tion in Norkh 1 reland made in The agency said that while


"The higher unemploument being experienced in ali areas
has reselled in close scrutiny
of job opportunties by poiti-
 ouph an irmbalance in the local
oftre of an employer may
occur fom time to tire .here
is litle evidence that in ary is inice vidence har is any
significant areas Protestants
have leps oprunity ihan
Roman Catholics The report said that in the moest parts of the province,
madd that Protstants had itde
and Buificuty in obiaining ionk
Buta
companies took action 10 ensure equality of
opportumity, unemployment
began began to climh and members
of the Protestani community
began to believe that the reason tey eaced prosicems ine
finding work was beanse
Catholics were getting the jobs.
The report said that it was
apparent, from the anxiety created in certain areas by the
employment cathotis,
how under-represented uhes
The agency criticized the
attinude of some management thich it ssid remained somelieved ory body. But there was
satallor
a growing awareness of the
 The agency, which has heen there was a greater acceptance
of the need for a professional approach to the problem of
equal opportunity.
Critiss who wanted Critics who wanted for
dramatic change would fin that the long-term results of
the agencys wrk would be a
better measure of its effectiveness in promoting equal

Sogat poll result is delayed

Leaders of Sogat '82, whose dispurte with News Inter-
national will not known untio
after Christmas whether heir 205,000 members have voted
for 58 p weekly levy to save Mhis Buin from bank Bupcey.
Mrenda Dean, Everal Miss Brenda Dean, general
secteary and memers of her
national excecutive commituee docided to ballot the members
on the 26 -week levy rather ined in the rule book, to
impose it The result should have been
known tomorrow but oftcials Benfleet, Essex, say that a
delay has been cuasd becuse
dithe delay has been caused beccuus
ofthe pre Chisumas post and
the holiday preriod. Miss Dean and the rest of
herexceutive aredisappointed
that the maiority of Sogat
members in the provinces are nembers in the provincus ans
disobeying union instructions
and oistinuting The Times
anther national news
napers published by News International
The levy balln is being seen
as vote of ocndidence III the
leadershio and its attiud towards the edispute her be
leaguered nand and natinal executive are only too aware of the
contempt which many Sogat
members in the province
have for their colleagues in

Miss Dean has said that the union nationally is faced winh
a bill of more than El.5.mil-
lion due to sequestration and other legal cosis and some-
thing likefl million in benefit paid out during the Wapping
dispute wwich began phen
Stion print workers. wean on
srike and were dism
 Miss Dean, Sogat aconding to
damages, heing claimed
against in in the deainst it in the courts by
News International of a mint
mum of $f 1.5$ million and pos-


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| Manpower Servicas Com- | orming Social Security. We've | some fanit of their own He |
| the Adverising Standards |  |  |
| Authority as poorly disguised |  | counts in the country and |
| ach of its 0 |  | their adverisements had cha- |
| Frank | 14 per | nged signiificanty during the |
|  |  | past year. |
| Jobs, has asked the Indep- | ness benefit, and maternity allowance for new claimants | The Department of Empl- |
| investigate whether | and extended the voh |  |
| money was being used nce party political adv- | unemployment disqual | campaign had already been |
| le | asures had been | Television Companies Associ- |
| current government adve- |  | ation which had found it entirely acceptable. |
| Standards and Prac- |  | The campaign was no |
|  | In a letter to Lord Thomson | by the Government but |
| The Government, he said, | IBA Monietith, chairm | sion, an independent |
| 号 | adventisements clearty in- | prepare the ionaterm |
| Res | ferred that jobs were rea |  |
| j | - | Restart interview and to |
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| ksides and find |  |  |
| therm". | the unemployed .were | TV ads dilemma, page |



Hindley asked BR accused of secrecy for second day
on the moors in line closure plans
Nowisimsinituet
 bringing to an end the longings
running most hotly contested
closire procedure. Mr Towler, whose commit-
ree received nearty 15000 of
the 22000 objection iodege
said BR bad sthown "lack of candown by denying for two
yazs ather doubsts surfaced i
1981 that it had any plans
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His report is deeply critical comm to back its case.
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Mitteses report alse accuses
BR being nut of step wilh BR nf being nut of step with
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tourism and deeisure and ignortravel to scotand expected to
be generated by the Channel
tunnel.
rise report deterais a steady
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during the past three years.

## Victory for

 Speelman in chess final Bernard Speeman yesCetray won the British Chess
Championship for the second year in succession, beatine
Murray Chander with precis endplay in the sec The fist of the games : massers had
play nded in
30 drainut.


## Most nurses 'unable to deal with heart arrest'




Christmas
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 Alleged petrol
bomber in bomber in phomegraphs
 and


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 Hixd cos

Higgins case adjourned




## Plea to sell Ripper's house


 Suirid boom as wh yout The application on behalfof
Garthwaite, the Mr Roy Garthwaite the
trustey in Succliffes bank-
uptry, has been made so hat ruptcy, has beenn made so that part of the procceeds can be
used to pay yompensation of
$E 25,722$ awarded to two surviving awardims and and two
mother of a ginl aged 16 killed mother
by him.
Mis Mis Marilyn Moore was
awarded
Mirs Maureen Lon domg 58.500


Facing the future with confidence

Building Societies Act 1986. The Chairman wetcomed the
Building Societies Act and the opportunities it affords for socieies to compete more effectively. He said that the Society
did not propose to use all the available powers immediately. but pointed out that it now had the ability and the flexibility o respond to the demands of customers and the marketplace
He reassured members that no new powers would change the face of the Woolwich irrevocably. The greater part of the business would continue to be concentrated in the traditional saving and mortgage lending services, that had been The Future-The Chaimar conclu The Future- The Chairnan concluded: "These are, indeed,
changing and challenging times. However, at the Woolwich we look forward to the new era with the greatest confidence in the Society's financial and business strength, and with a determination to distinguish the
Woolwich from other instiations by the excellence of the
services we offer".
esults. 1986 was $y$ it 1 roke new ground interms of the volume of th busiess This creasing corable achievement io the context of the everpressures imposed dy the need to prepare for new legislation 3,027 milition. At the year end the Society had 2.76 million 2y $2{ }^{20} 5$ hent accounts and 363,000 borrowers. Lending increa nhomes.
Increase in Reserves. At the end of the year the Society's

surplus was $£ 65.5$ million, taking the general reserve to | surplus was |
| :--- |
| $£ 365.5$ million, taking the general reserve to |
| 3 million, equivalent to $4.08 \%$ of total assets, the | highest ratio recorded by the Woolwich in the last quarter

century. This is the most reassuring of the foures, oot only because of our prime objective of enhancing the Society's inancial strength and security, but also because of the need new powers under he Building Societies $A$


क्शाजिए

# Illegal drinking by teenagers may lead to new crackdown 



## Think of it as an open door.

A door into a room full of the world's most brilliant that much easier. You help children learn early the joys We refer, of course, to the world of books.
A lot of children discover it for the first time via the local bookshop, clutching their mothers with one hand and Book Tokens in the other

By giving a Book Token you make the introcuction
of browsing, of dipping in this and that until they find a book they really like.

If it's the latest Ant and Bee or Five go mad in Dorset, no matter. You will have opened the door for hem. Next time they'll push it a little wider by themselves.

# NORWICH UNION PAYOUTSUP YET AGAIN! 



## Isn't it time you were a Norwich Union with-profits Policyholder?

Norwich Union's investment skills are proven yet again. The payout from a 25 -year with-profits endowment policy maturing in January 1987 rises from $£ 43,594$ to $£ 48,198$ - that's a huge $10.5 \%$. The payout from a 15 -year policy is up by $10.3 \%, £ 17,383$ as against $£ 15,750$, last year, while even on a ten-year term, the payout is up from $£ 7,922$ to $£ 8,431-\mathrm{a} 6.4 \%$ increase (all examples refer to a $£ 30$ per month policy taken out by a man age 29).

Ask any independent financial adviser about the consistency of Norwich Union payouts; the way we invest with flair and care; our great financial strength. We're confident you'll find that, all things considered....

| Frorn Stephen Taylor |  |
| :---: | :---: |
| Mr Malcolm Turahull, the |  |
| Whithalr's bumiliation in the |  |
| M15 book hearing, yestercay |  |
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| assauth on the imeerity of the |  |
| Thatcher Government <br> The main targets at the start |  |
| Of his final submissions were |  |
| ney-General, and Sir Robert Armstrong, the Cahinet Secrelary, both of whom he |  |
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| Sir Rober, be said, was "the |  |
| sent abroad to lie for han country'. If be was not, and |  |
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| was in fact an honest and |  |
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| form of dishonestyallowed another man 10 ${ }^{*}$ He on $\quad$ correct it 9 |  |
| his behalt, and did nothing to Mr Malcolm Turnball |  |
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| erate approach. "It may be given "Erave consideration" |  |
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| accept your view as to Sir Simos. <br> Robert Armstrong. My in- "It is gross professional |  |
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| elination at the moment is miscond |  |
| berately and conscious seading. | the privilege to make def tory remaris." |

Art grants to help better marketing

| Arts organizations, many of which have been complaining about lack of public finds, are to be offered . 2250,000 in bright ideas. | projects would receive support in the next financial year. "As I travel around arts organizations, I often see ideas I would like to |
| :---: | :---: |
| Mr Richard Lace. Minister for the Arts, said yesterday the | encourage others to follow suit. I hope my offer to share |
| experimental scheme, to be lauoched next year, would be | the costs will acively ent |
| part of a broad strategy to encourage the arts to become | enterprise" |
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| or local goverument fund- | Council which offers dis- |
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| ums and libraries, in England. |  |
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## Pegging of purchase budget is deplored



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 had replied that it would be
"inappropriate
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iThe Atomey (General)
 Simos explains delay in correction






Student in court fight seeks aid


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 Ban on ducks puzzles firm

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 Farley opens new plant





## PC's 'turmoil' at statement


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## THANKS A MILLION

...or, more accurately, thank you to each of around five million people who bought shares in British Gas. We gas people appreciate the confidence you've shown in us. And aim to justify that confidence by building on our success of the last twenty years or so.
Now, a word to our customers. You'll be glad to know that we intend to go on providing you with a comprehensive, first-class gas service. And to work even harder at improving it. Because we believe that by keeping our customers happy, we'll keep our shareholders happy, too.

So, if you're both a customer and a shareholder, you'll have two reasons for thinking gas is wonderfuel!

## British Gas Burais our ionics

WORLD SUMMARY

## Foreign hostages

 Trial set Change for Hall of pilots
 Moscow in Man taken pledge to Democrats From Christopher Walker Senator Gary Harl fravour-
ite to secure the Democratic
nomination for the 1988 nomination for the 1988
 bachov. the Soviet leader, had
pleded no to une te
"rangate
scandal 10 stall anms negoers.
The Cow Colorado senator said
sur The Colorado senator said
than in $31 /$-hour mexting Mr
Gortachov had agreed that Gortachov had agreed ithat
hereshould be no unestion of
隹 dming fration before making aferement
He quoted Mr Gorbachov as saying it was too important
an issue to wait another 24 monins. had been fears that
There
Moscow may have privately There had been rears
Moscow may have privalely
abandoned hopes of reaching nams agreemen! wilh PresiReykjovik summit and lthe compsicandan.
As the breakfist-time press dicared that the question of a sereanct definition about what Star Wars provided the best avenue to a possible He pinpoined disagreenent over the type of research pace weapons as being the main reason for the failure of he two sides 10 reach ${ }^{\circ}$ in lceland. He sugested that Mr way such an al hreement by whay such an agreement oy side "the laboratory withou inding out precisey wat term.
in second Swazi raid Froue Mixhael Hornsby Swaziland police disclosed
yesterday that acman mas
abducted in a second nid by armed men presumed to have
come from come from South Affica o
Monday The man has been identifed
by Swari sources as Mr Ro by Swazi sources as Mr Roy
Zhhee. said to be as South
African Indian and a member of the United Democratic
Front (UD). the mutiracial hut hlack-dominared aniti-ap
artheid resistance movement On Fridy armed members
of ihe South Affican seceurity forces kidnapped two Swise
Mr Daniel Sctneider, commercial artist, and bis
fiancerer, Missinn
Bischoff, an assistan Bischoff, an assistant hotel
manageress. and Mr Mynageresss and Mr manager.
All lirre were later relesed
fourth person. Mrs Grace Cele. was also abducted and is
siil silil misside, The raiders killed the 13 -year-old son of
Mr Nyoni. It is believed that Mr Nyoni. It is believed that
they shot and cilled Mr Mat thew Maphumulo, a member of the outlawed African N 2
tional Congress - Sabversior trial: Nine white campaigners against military
conscription appeared in conscription appeared
cout in Cape Town yesterday on charges of making "subver-
sive statements sive statements in one or
few prosecutions so far re-
corded for offences under the South African state of emergency. The hree worien and six Men, all members or amp enign
Conscriprion
(ECC were reased on bail of
 Cape Town Magistrate
Courl. The case was ad Courl. The case was ad
journed until January 14.

North 'plotted kidnap of Iranians to swap hostages'

Now lhere's even more in Abbey The two top rates of interest climb even higher. When your balance reaches $£ 5,000$, you're now up to $8.50 \%$ net p.a. and at
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# ABBEYMATIOMAGFIVE STARACCOUNT 

 climb even higher.

## Warm welcome for EEC ministers' farm breakthrough

| From Richard <br> Mir Frans Andriessen, the EEC Agricalture Commissioner, yesterday warmly welcomed the reforms agreed on isters at a meeting chaired by Mr Michael Jopling, the Minand Food. <br> Mr Andriessea said that the package upemed the way for a solution to the EECs appar- ently insotuhle hodget crisis. The common agricultural pol icy (CAP) was a post-war creation designed to avoid shortages in Eoropes but until now it had defeated efforts to adapt it to circumstances of surplus. <br> Mr Andriessen, who had repeatedly and almost despairingly arged the farm ninthe food mombtains getting out of control, said that the pro- cess of reforming the CAP was cess ef reforming the far from complete. <br> The commission would pat forward proposals for disposing of existing stocks as well 25 for curbing fintare ontput. The farm package. agreed after lengthy talls, includes a cut of nearly 10 per cent in milk atuotas over thio years and milk quotas over tho years and graaranteed prices for beef. <br> Mr Jopling was widely coneratalated vesterday by EEC officials 2ad Euro-MPs on his triamph. <br> EEC fisheries ministers yesterday apened the final talks of the British presidency. on talks od 1987 fishing dock quotas in the North Sea <br> Mr Andriessen echoed Mr Jopling's remark that the farm package meant that the scandalons" surpluses built up over the past year "will bea thing of the past". <br> The compensation arrange- | Owen, Brassels <br> ments which made the packbe paid for party out of the savings made by redmeed storHe pnt the saving in the diriry <br> Mr Andrersid <br> Farm Corncil had empowered tbe Commission further to suspend intervention (guarplos food) if it was used excessively. Farm ministers are to define "exxessively" by <br> He stressed that the parpose was not to pat pressure on intervention to its original purpose as a saifery net <br> Hisposal of the $1,500,000$ tonne butter mountain: exports to "certain destinanimsal feeds. non-food osest and cheap butter for EEC consumers. <br> The package Fould strenposition and Brussels wonld be asking other negotialing parties to the General Agreement on Tarifis and Trade (Gatt) to their faru subsidy systems. <br> The measures had the merit of acknowledging that southonsible for most of the surplivs output. This yoonld avoid a north-soath divide and. pre- serve Community conesion. Britain retains its variable beef premivm as part of the package and benefits from 26 per cent devalmation of the green pound for beef trans- actions. Ireland, which initially vetoed the beef deal, receives a $£ 20$ million beef acceptance of the package. |
| :---: | :---: |

 igher.


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as little as $£ 500$ at any Abbey National branch. Or post the coupon
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Surinam's rebel leader again outwits Bouterse by capturing aircraft

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| guerrilias are storming thr- |  |  |
| captured two aircraft in an-. Hional steps to avoid hurting Bouterse took over govern- |  |  |
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| tis ability to outwit govern- sugestions that he. 100, may support a pay rise for the |  |  |
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| Bush Negroes - rural hlacks |  |  |
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| Paramaribo, say the Gov |  |  |
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## Three top Communist Party leaders quit Vietnamese hierarchy

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## Strikers in clash at city dump Foum Maio Madidim





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tional antempl to dienive members of then nigh t lestive
 in terfering wien the

Maori minister in Marcos loan link

From Richard Long. Wellington The Labour Government of The Opposition Maori af
New Z 2 aland was rocked last night hy an official report
nitirs spotesman, Mr Winston
which showed that its serior
petween produced documents











 The inguiry report, from Dr
 tion in Parifanent on
day of a scandal invo
Government ministers.

## THTFPTIATHT



At least a dozen charred
bodies all fiom the one family, were recovered from
the debris of a house set alight by a gang of Pashtuns yes
terday in Orangi township, in terday in Orangi township, in
Karachi They included two
children, two women and
two chaidren, two women and
cight men and boys
Six other bodies, riddled with outher bodies, riddeded
the civilit hospital brought io
from the the civil hospital from the
samen are.
ner another gruesome mur-
dive headess bodies der, five headiess bodies
repornedly decapitated by
rocket fire, were brought from rocket irre, were borought from
another part of Tragi town-
ship, scene of he worst viol-

 Tuescay nigh, he lotal num-
ber of casualties fom the four
days of
 restricions, there have been
reportis of siners,
miding on
mitorbikes and in cark roammod te criva and shooting
ind
indisriminately at people.
Six people were reported shot dead by tropps for violat-
ing the curfew burt
death havir not decrete orbers. Shooting stabbing and
arson continued unabaed in
various pans of the city various paris
yesterday.
terday in Korangi. east of
Karachi, when those killed in
clashes in Shah Faisal Colony clashes in Shan Faisal Colony
on Monday were brought
from tispiua from hospial for hurial In
view of hie tense
that ariation was also placed
tan under a curfew.
Al lears 450 people have
been a arrested on charges of been arrested on tharges of
murder, looting arson and
inciting people 10 rion since inciung people 10 riot since
lhe etnini viounce broke out
belwenc the Pashtuns, from
 speaking Mohajir refugees alleged notorious drug dealer,
Mi Daud Paihna, on sus-
picion of being one of those picion of being one of those
responsible for the camage in
Orani Orang on Sunday.
Aly group of pushtuns, alleg. Ady baup of by dushuns, alleg-
and arms dealers, wenugglers rampage afier the Anthy
mounted a clean-up operatio in Sohrab Goth district,
predominantly Pushtur area.
So far in the So far, in the five davs of the
clean-up lawenforcemen
agencies have uncovered large ageres of druys and armes.
Afgen
and Afghans living in Sohrab rufugee camp, and accordiang o some reports. have been
involved in the claspes. Meanwhile, dernionstrating
clatives of the vicims of the relatives of the victims of the
riots yesterday forced Presiriols yesterday foroed Presi-
dent ZZai and his Prime Min-
ister Mr Mamed ister, Mr Mubammad Khan
Junejo, to cancel a visit to a unejo, to cancel a visit to a
local hospizal Humdeds of
hagry demonstralors shooted
 Concers OPERA \& BALLET





## British victim recalls savage beating

From Philip Jac Bangri

 foriga jourray among here the
report the trial of Jean-Bedel Bokassa is one man wilh a
special interest in the case Almoss a decade ago. Mr correspondent for the Asso-
giated ciated Press, was given a
vicious beaing by the former
Emperor of the Central Af mperor of the Central Af
rican Republic To this day, be lefi by a heavy ivory bazon.
When Mr Goldsmith fell
nder the blow Bowasss
kicked him and arged his

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bined widh tie pensonnal
intercession of the President thing the reporter remem-
bered was seeing an expen-
sivelveshod foon - Bokssas',
as he later discovered - stamp as he later discove
on his spectacles.
He regained consciousness
in uhe punishment blocke of
Bangui central jail where he
spent nearly a monilh.

## Snail's pace of missing witnesses

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| Botassa trial adjoumed pes- | Whit it is still too early to | proseca |
| terday mbire a complex point | know how this will affect | this, |
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|  | ment of the countr | selves |
| C | trial, 2 fter Bokassa's um- |  |
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| difticulties in bringing tie | October, has further co | Bokassa regine. |
|  | plicated matter |  |
| The sumit's pace of proceed- |  |  |
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| lengthy exercise. Already, sev- | tirect and admissible | hours to extract any |
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Marriage over for Maria Franco Majtid - The Roman

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tions afier reforis that decainees on a a hunget strily
were executed in Tefran Sending food
 Eta's claim wing. in a phone call mo Egin.
the Basque left-wing national-
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two French firms. Eut local police believe the tiny Catalan
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Liure may have phayecia rote. spent nearly a month
Mr Goldsmith, a Briton in
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pim testify but he prefers to proscuatif was cager whave
him tesify but he prears
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chargo of security in Bangi,
whisperes to Mr
that Bokassa sent his regith
and hoped they might meet


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## Excellence regarded with mistrust




The Arts Council is expected to announce the new grants for Covent Garden and ENO this weekend. Sir Georg Solti (left), former Music Director of the Royal Opera House, speaks out for the first time to John Higgins about current public underfunding of opera in Britain

we want it then it must be paid for -ornce bine in imsed top peaid for poin nus a aliton or orphiisstines It it is tyinly some ppilistines among he mowno anisita in the wontary musival andidencen more appriz






## Playing as if they adore it

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## A group of irresistible talent



The anti-American Model Army have at long last broken into the United States: David Sinclair meets
them in New York
Puritan problem

## Jascon Farris (left), Slade He Leveler, Robbb Heatoon Micthacish Soott)





economitexe and intershy


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Stephen Pettitt


# The phantom of the actor 

# PROFILE 









As seent frequenty, in public life. Frank Spencer (left) he hored -
mit left behind to go on stage as Billy, Barnum and The Phamtom

## 

1942: Eon January 19, Salisbury.
St Hichaets Colege
Sexiley St Michaets college, Bexde
and wakield Schoo
Dutwich. 1977: Wentrict int repertory 1965: Staga appaaranea in
 1958: Helolo, Dolly.
1970: Hello and Gcodbye.

Next came Bernum, a show
which took Crawfords acrobatic which took Crawfords acrobatic
abitities 10 the bimind acounted
for five years of his firi - but for for five years of his bife - but for
one year ofit And it was when the
 Loyd Webber
the Phantom
The role is
The role is that of the romantic
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the accobatics The effect
the acrobaxics. The effects srat, of
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nnimaginable withou Craward
He brings to what would otherwise
be a rather messy piene of horwise
that curious intensity a total involvement which critics have
noticed $m$ everything he does

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## Whispering through the ground barrier



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| Changes sex Anna Eastwood is a 20 -year-old typist at TT |  |
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| there's a downside. He tries 10 | Paperback |

\section*{You'll get caught up

## You'll get caught up in Politics on the way in Politics on the way to the Thearre.

 to the Thearre.}You'll also find dozens of other categories in the TLS Listings. It's a
new, unique, accurate and up-to-date new, unique, accurate and up-to-date coming books.
It is organised by subject and genre, ranging from Art through to Zoology, an include over 10,000 new titles very year
For all those interested in books it is indispensable.
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invaluable TIS Listings you need to be sure of your weekly copy


## TLS Listings

Place afirm order with your newsagent now

IBA's advertising conundrum

## THE TIMES DIARY



Living words


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 stand, are oone too pleased A (so to speak) within his commuts
nity and they fear that Chohan's
 Big game hunt




 Old script



## Home ground


affiris st ceration oftice and the


Zero interest
 bot inewini people to compete
 five miniutes, sitring on a stool
before an audience and pancl judges. He has a motive, of course
to draw attention to the authoridoing poth the world who are and orher endangered species


Winston Fletcher finds that the decisions

Roger Boyes on the weakness underlying the Polish regime's new line


Alfonsin's quiet democratic anniversary


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The pulpit and the individual

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Some of bese ecooomic truibs Some of these ecooomic truxhs
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infused the clergy with a rrived
 however. the threat of. Aids ofers
then a new reminder hat hat
busizizess is with indiridual con-

 especially, though not exclivively,
passed by practices wikich are
more usually homosexual The evidence doses oot seern exurively
clear. But what is not in dount is
that it has inizially been convered to the West principally by prac-
tices which unit now have been
regrded as morally wroug tur
which regarded as morally wrovg bur
wifich, in our previining ccimateof
relativism, even the churches have
 ever lived without its rultes and
taboos- usually based on some
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 If they really wish to be heard
attentively they will have to speair attentively they will have 10 speaik
again to the indival with
whoma as the facts of increasingly reaching us in many
mere matuert than Aist, utimate
nesponsibily rally lies

## moreover . . . Miles Kington

## Sinless songs of Patpong Road

| "We may be a lot poorer than <br> Thailand" a Burmese told me, "but at least we're not the harem |  |
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| of the East. |  |
| Yes, Thailand has certainly |  |
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| currency along the wicked $P$ |  |
| never been to Ranglok before. 1 |  |
|  | Almost everyone in the band |
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| do something exciting which had | banjoist, mercifully totally inaudible. The tenor saxopionist |
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| audible. The tenor saxophonist |  |
| magarine Sawasdee - which I |  |
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| magarine I have found worth taking from the plane -1 carne |  |
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| Arms? I asked the hotel clerk; showing him the article ${ }^{\mathrm{H}}$ |  |
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| looked up the address. <br> "It is at the First Floor, The Car |  |
|  |  |  |
| Park, Parpong Road," he said <br> An unlikely address for a |  |
|  |  |
| pub, halfway up a car park in the |  |
| vice stret of Bangkok, and indeed |  |
| Road knew |  |
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| cared about it, either. They were |  |
| into culus wherested in geverting, us |  |
|  |  |  |
| do most amazing things with their |  |
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| on stage doing amaring thins, |  |
| look of boredom. <br> "Sir, sir, come inside and see a |  |
|  |  |  |
| woman with a fish," implored one impresario. |  |
| "Sorry, it's too degradine" " srid |  |
|  |  |
| "For the fish," I explained to the puzzied Thai "Can you imasine |  |
| what its like for a fish l (o) go home |  |
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| 'That's disgusting,' they'd say. |  |
| Well, the money's good' the fish would mumble and I hope to go |  |
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| solo soon; Tve got this litite backing band $\Gamma_{\mathrm{m}}$ rehearsing |  |
| The Thai obviously saw what R |  |
| we were gang show us |  |
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| the multi-storey car park and there |  |
| on the first floor we pashed open a door marked Bobby's Pub and |  |
|  |  |  |
| found oursetves, as magically as if in an old-fashioned myszery story, |  |
|  |  |



Pennington Street，London E1 9XN Telephone：01－481 4100

## SACRED NO LONGER

| This week＇s apreement by the widely welcomed has her the Biocernment it is an undoubbed political coup．For those who share the view in recent weeks－that the CAP has become a profligate affront lo brounds for praise as well asgit hope．Seve |  |  |
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| hope． <br> ral notes of caution are however，in onder before the aquement can tuly be termed |  |  |
| the first step on the road to men of Brussels be able to men of the heat of the hustings |  |  |
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| wo million cows whose death warrants were signed in Brus－ |  |  |
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| cause to regret the aereement on dairy and beef policies． |  |  |
| The farmers will be more |  |  |
| vocal than the cattle，opposi－ vocal than the farmers．The Irish governme |  |  |
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| Irish government，in particu－ lar，risks－paying a heavy |  |  |
| tions for its responsible stance in Brussels． |  |  |
|  |  |  |
| Many EEC farmers who |  |  |
| $\begin{aligned} & \text { invested in catale in the period } \\ & \text { n not long past - when they } \end{aligned}$ |  |  |
|  |  |  |
| being encouraged to do so |  |  |
| hard done by．When a policy is allowed to run out of hand |  |  |
|  |  |  |
| because no－one has the cour－ |  |  |
| matters right is going to hurt Secondly，if the Brussel |  |  |
| agreement is to herald a genu－ ine return to a sane Commu－ nity policy on agricuture， |  |  |
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## A GRASS－ROOTS REBELLION




## LETTERS TO THE EDITOR

Rights and wrongs on human rights


Terrorist murder



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## T

None of bisis，of course
could happen but for poivical
fundin toal authorites
The Hariney mothers wrote
The Haringey mothers wrote to Mr Neil Kimpock bur got a：
fiveline leter from bisofoce saying he could not intervene．
Trye have uaken the point
Today the House of Lords is debating a private member＇s
bint introduce by Lord
Hat Halisgury，whirb would seek to
fortid local authorities for forbid local authorities for
giving financial haid for
prometion of bomosexalulity． it is or five of homomesexuality It is of iveting intere
mothers of Haringey．

voters．But they have come to
believe that their own part，
has become a cover for the
has become a cover for which
anti－democratic lef
abuses the education of their chisldren to undermine the
family and democracy．

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by Marxist dictator Aiber Rene
by Marxist dictator Albert René，
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Future of shipping


| CIRCULAR <br> BUCKINGHAM PALACE <br> December 17: His Excellency Mr Ali Arshad and Mrs Arshad <br> were received in fartewell audi- ence by The Queen and tool leave upon His Excellency <br> relinquishing his appointmen as Ambassidor Extraordin $\qquad$ |  | Birthdays today <br>  <br>  <br>  <br>  <br>  <br>  <br>  |
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|  | irice of sir Geoircy Agew will at noon today. |  |
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|  |  | Appointments |
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|  |  | Circuil from January 1 . Other appointrnents include. |
|  |  | Children Fund Mr Joan Parra to be Nationa |
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|  |  | cends Mr Roger Modill who isretiring afler16 reting, antbeadmaster. |
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Jim in a double fix


Sale room
Record for silver ornament



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Only three other Lamerie
apergnes have been seen $2 t$




## Forthcoming marriages

tables and chairs. Order by 20th December 1986 and well deliver in time for Christmas*

Dining tables from as little as $\mathbf{£ 0}$ Dining chairs from $£ 27.50$
Shown above - Studio side chair $£ 85$
$60^{\prime \prime}$ diameter Ash Table $£ 460$, seats 8
*Free delivery to any Creater I.ondon address

## CONRAN <br> SHOP

- Everything yow need for styhish ecotectrinting this Christrias : 77-79 FULHAM ROAD LONDON SW3 6RE 015897401 AMERICANEXPRESS - VISA • ACCESS • STORECARD
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## Sin ing













OBITUARY
PROFESSOR HARRY JONES
Important theoretical physicist
Profesor Harty jones, electrons) on alio sinciciurss





 In 1938 he weat to pimperial












MR GORDON RAY
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## MR MAURICE HANDFORD

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 SIR RICHARD DENBY


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BIRTHS, MARRIAGES, DEATHS


## Cancer clue in fatty molecules <br> H

| By Pearce Wright, Science Editor |  |  |
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| advance in the search for sitive and specific blood | nstead of looking at the no body they tried to | even a tumour just a third of |
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|  | netic properties of the protons | and there was a high chance |
| as come from looking | of some of the faty molecules | that such a cancer has already |
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## University news

## London Tnitersity Collegg fellowships The college is co confer hee tile Tf fellow on the followine <br> The cosityge College fellowships, Costas




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## Birish Heart Foundation meheart tesearch charty <br> 

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Journalists reject Telegraph offer

| Journalists on The Daily <br> Telegraph last night unani- mougly rejected the company'g terms for moving out of their distinctive art deco listed huiding in Freet ogy future in a development on the Isle of Dogs, east London. <br> In a stormy meeting the 200 jourmalists decided not to co-operate with the company over the operation of new technology regarded as essen- tial to the survival of the newspaper, which lost $£ 2$ million in the six month period that ended on September 30. <br> Feelings were runing the floor, expressed in far stronger by chapel (union branch) officials of the Netional Union of Journalists was also carried by a large majority. <br> which offer them 5 terms, pay rise plus $£ 1.250$ a year for reporters and $£ 2,250$ for suh editors, with an additional 4 per cent mcrease when the company has completed its restructuring programme was "totally insufficient". <br> Some speakers at the closed | meeting considered that the company was trying to change their traditional work prac tices and introduce them to direct computer inputting "on the cheap". <br> Others were intent on "teaching the company a lesson" because they believe management tad reneged on a promise to give them a 5 per cent pay rise last February. <br> The meeting rook place against the background of a company announcement that additional redundancies when it moves its editorial and of Dogs next year. <br> Senior management has to four weeks of pay for every year of service, would be pany received full cooperation and continuity of production. <br> The move of printing operations to another site on the isle of Dogs has resulted in 970 redundancies out of a London printing workforce of 1,630 . <br> Under the new proposals, 300 NGA compositors are expected to be retained. |
| :---: | :---: |
| Tininock irged to |  |
| back hard lett |  |
| Continned from page 1 <br> selected to fight a safe Labour seat at the next general election, addid: "The party should reply with the truth the good things we are doing." | dash such hopes. <br> In his article, Mr Grant says Goverament ministers have singled out Haringey, Brent, chester for special attention because they have been at the |
| He continued:"The party leadership would do themselves and the party a lot of good if they defended Labour councils against Tory couneils | forefiont of fighting cuts in services and jobs. The Toriss also had an overuly racist statezy of trying to isolate black Labour council leaders. |
| His hitter criticism of Mr Kinnock follows a meeting in the Commons earlier ihis councils in London, including Mr Grant, told party MPs they would not water down their policies. | policies of fighting low pay, defending jobs and services, and lackling areas of grave disadvantage like pensioners, groups, women. and lesbians and gays are genuinely popu- |
| Senior Labour MPs openly admit the harm done to the party's electoral hopes by aunhorities, and it was hoped the "loony left" bogey would be buried when Mr Kinnock urged councillors last month to avoid acis or statements the party. | lar and huild up support for <br> "We explained all this to John Cunningham...We told him the Tory atrack was racis. the House of Commons and talked about 'only 0.1 per cent' of Labour councillors being in described. If you work that our |
| But the puhlic statements of Mr Grant and his militant | councillors like that - no doubt I am one of them!'- |

Whoopers' contented winter


## Yellow dinosaur beats the jungle

| Libreville (AFP, Reuter) - President brought forarard促 |  |
| :---: | :---: |
|  |  |
| rail in a $£$ billion line crossing the rain forest of |  |
| Gabon. ${ }_{\text {Thens-Gabon railway. }}$ |  |
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from Gabon
dinosaur
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 agreed bid
for Franki



## Opec deadlock over Gulf War adversaries

## Iran yeyterday called for the are minimal - there will be suspension of Iraq its Gulf one.



| Murdoch <br> controls | W German <br> rates cut |
| :---: | :---: |
| HK daily | unlikely |





 a recuucion in interest rates in
West Germany.
Herr Pöhl, who will be giving a press, conforencell after
ine council meeting with Her Martin Bangemann, the
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## EMAP bid referred

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Equipment makers find small is beautiful
A sporting chance


## The Fleming Japanese Investment Trust ple

## The company's policy is to specialise in investment in Japan with the

 emphasis on capital appreciation.| Highlights of the period to <br> 30th September | 1986 | 1985 | $\%$ | change |
| :--- | ---: | ---: | ---: | ---: |
| Total assets | $£ 162.1 \mathrm{~m}$ | $£ 71.4 \mathrm{~m}$ | +127.1 |  |
| Net asset value per <br> ordinary share | $\mathbf{1 0 0 6 p}$ | 459 p | +119.0 |  |
| Ordinary share price | $\mathbf{7 1 0 p}$ | 406 p | +74.9 |  |

"The success of our Japanese specialisation has been very marked and still appears to be soundly based. We propose a capitalisation issue of four shares for each
share held." P.A.F GIFFORD

If you would like a copy of the Fleming Japanese Annual Report $\square$ and/or a copy of the Dividend Reinvestment and Savings Scheme brochee piease tick and iturn the coupon to: Robert
Services Linied, 25 Copt

Name
Address,
${ }^{2}$ FLEMINGS


PCW legal deadline will expire today

##  <br> By Alison Eadie

 The deadline for potentialdeffendans to agre to
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Branh made lisl month. Its Bryanh made lasl month Its
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in the belief that ECC in the belief thar ECC bad
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ant published a cortection io the orighnal a annourumcromentit
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Bryant Shares in talse marke

## Drugs sector sparkles but

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of polyester. poliance is diversifying into the manufacture of ther new products - LAB (a detergent intermediate), PVC and HDPE (high grade plastics). Reliance also has plans to diversify into electronics.
With the support of more investors than any other With the support of more investors than any other
company in india, over 1.8 million toctay, Reliance has
plans for the future.

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David Smith

COMMENT Kenneth Fleet Pilkington ahead on points in first round


## Zero could mean plenty

The anthorities have not been would only be lost if all the switching have of funding instruments. But we Reducing the cost of funding is always stock emerging from behind the Rank England's solid walls. And this, acconding to Alexanders Laing \& Cruickshank, Zero-coupon bonds, where all the repayment, have proved bighly popular.
In the United STates, pension funds and insurance comppanies have latched on to ing porposes.
A similar demand, largely unsatisfied,
lmost certainly exists in Britain.
Be cause of this, Alexanders argues, zeros could be priced higher than con-
ventional stocks, cattiog. the cost of
funding.
There is another potential saving for he Government if zero-coupon gilts inverting in tax shelters. Zeros would have lover yields, producing a net
saving to the authorities. This net saving

And, if nothing else, fonding innovaLun by is-ditchwater gith authged market Yesterdoy the truggle to gains of a quarter of a point, Burthers, in their Prospects for Financial Markeets in 1987, suggest that the prent lemargy winn not last. Citing the gilts market as easily the mportant bond markets, Salomon Brothers
switching
suggets
between
that
Deutschmark 1987. Further dollar weakness is expected, helping the pound to recover
$\$ 1.50$, although Salomons Brothers is a keen mark fan at the moment and stering to DM 260 .

## RReliance

India's largest* company is also one of the fastest growing

Since Reliance wert public in $19 n 7$, ths salas have creased 9 tines, assets 42 times and profits 23 times. From a medium-sized textie manufacturer with a leading integrated marnufacturee of synnhetic textiles Today Reliance is the larest manactice polyester yams and finres In India<br>As a part of its vertical intecration programm

| RUPEESINMALIONS |  |  | $\begin{gathered} \text { \% \%age } \\ \text { growthover } \\ 1977 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
|  | 1977 | 1985 |  |
| SALES | 689.80 | 7,16289 | 933\% |
| NETPROFTT | 29.30 | 713.37 | 234\% |
| totalassets | 169.99 | 7,356.86 | 4227\% |
| NET WORTH | 95.41 | 3.111 .17 | 3161\% |
| TOTALDIMDENDS | 8.93 | 257.52 | 2783\% |



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## Scottish \& Newcastle Breweries plc (18) ${ }^{2}$ ( ${ }^{2}$



- Beer progress satisfactory.
- Hotel results hit by US tourism.

|  | $\begin{aligned} & \text { Unaudrited } \\ & \text { haflyear } \\ & \substack{2610.86 \\ \mathrm{fm}} \end{aligned}$ Em | Unaudited half year 27.10 .85 £m |
| :---: | :---: | :---: |
| Turnover | 393.8 | 393.3 |
| Operating profit | 50.1 | 49.5 |
| Pre-tax profit | 44.8 | 43.1 |
| Eamings per share | 10.1p | 10.0p |
| Dividend per share | 2.41p | $2.19 p$ |

## Aspecial deal on an Olivetti personal computer,

(It must be Christmas.)


Christmas is a time for
giving so giving, so giving we are. plete Olivetti computer solution (M19 PC, letter quality printer and word processing software) at exceptionally reduced prices.
It's atempting package for any business, large or small: of the price, but because it can change and develop as your business does.

When you find you need more than a word processor our fully compatible PC can use the widest range of $P C$ software available.

There's just one catch; stocks are limited so don't dawdie.

We want you to have a happy Christmas, not a disappointing a
New Year.
Please contact Carol White at British Olivetti on
01-785 6666. British Olivetti Ltd
86-88 Upper Richmond Rd, London SW15 2ÜR.



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## GENERALAPPOINTMENTS

December 18, 1986

GENERAL APPOINTMENTS

Phillips \& Drew Corporate Finance
Company Liaison \&
Market Information Executive







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$120 \mathrm{Moorgate} ,\mathrm{London} \mathrm{ECZ2M} 0 \times \mathrm{XP}$
120 Morargate London EC2M $6 \times P$

## Business-to-business direct marketing professionals

Mailplan Intemational Limited, the market lezders in business-to-business
direct marketing, seek applications from ambitious, capable and experienced individuals.
The people we need must demonstrate the ability to produce results in this demanaing and growing marketplace We attach considerable impostance to de qualiries of ceative thinking, self-reliance, interpersonal skills, a sstong results for our clientr.
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Write to Murray Watson, Marketing Director
and tell $h i m$
for the job.
Mailplan International Limited


45-47 Monument Hill Weybridge Surrey KT138SF Telephone (0932) 59700.

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| CONSULTANT |  |
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| Engineering |  |
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| of susems for project, maintenance and materials managementWe are looking for a qualified engneer wtha good degree and at least five |  |
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## ENGINEERING OPPORTUNTTIES





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| THE LION GOES FROM STRENGTH TO STRENGTH. |  |
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| REPORTER <br> Television Southampton | One of ourbest known reporters, Debbie Thrower, is now working with BBCT Television News in London. Weneed to replace her with someone who is keento developacareer as a television reporter. You will contribute to our regional programmes and network news and have the chance to present our highlyrated nightly newsmagazine South Today. <br> Yourlineed to be ajoumalist with radio or television experience, and a current driving licence is essential. <br> One year contract: $£ 15,525-£ 21,045^{* *}$. <br> (Ref. 1398/T) |
| PRESENTATION ANNOUNCER <br> Television Norwich | BBCSouth\& Eastrequires a televisionpresentation announcer, based Norwich. Your duties, which are on a shift basis, will include reading news bulletins in a self-operated presentation studio during the day and in the context of the nightly magazine programme Look East, plus the bullatin following the Nine O'Clock News. You will also prepare and present continuity material and putout pre-recorded programmestrom the self-operated studio. <br> Tetevision experience essential. <br> This postis offered as a 12 month contract starting salary (including allowances) will be in the range of $£ 12,571-£ 13,654$. <br> (Ref. 1418/7) |
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## $\underset{\substack{\text { OPPORTUNTIES IN } \\ \text { TRAINING }}}{\text { in }}$ <br> ctity salary packear



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 WORD PROCESSOR TRAINER
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MARIKETING EXECUTIVE
NEWSLETTERS



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September 1986
November 1986


圈ot a bad c.v. for a four-year-old? ccompared to us. Mozart was a late-developer. He didn't perform his first recital till he was six.]

Like many c.Us we've read. it seems almost too good to be true. But unlike many we've read. it has no fanciful clatms or unexplained gaps. Honest.

As for references, we wouldn't know where to start. We've been called the most successful computer company in history: Ask' any computer expert. Read the computer press.

Then, assuming you think we've the right qualifications (and frankly. if we haven't, we don't know who has.j send us your c.U. Put it in an envelope marked with the job you're applying for. and send it to our Personnel Manager at the address above.

Your application for any of the jobs advertised on this page today will be treated in the strictest confidence. We'll be rather more discreet with your

## WHERE'S <br> YOURS?

## C.U. than we've been with our own

Finally. a word of warning. Our standards are high. We expect your C.U. to be even more impressive than ours.

After all, you've been around longer than we have.

## MAOR ACGOUNTS MANAGER

## LOCATION London

AGE AND DUALLICATIONS. 28-33 Degree or simllar qualification with at least 5 years proven computer sales expertence with a major computer manufacturer selling into the corporate market place.
JOB DESCRIPTION. The successful candidate uill be responsble in conjunction with compan's will be responsible in cornunction with compars
Authorised Dealers for increasing sales volumes
of Compan products into specific Times 1000-type organisations. The Major Account Manager will identify Opportunitles for COMPAO dealers within those
U.K. organisations who are planning to make a U.K. organisations who are planning to make a
major investrent in the areas of distributed processing using personal computers. Obviously an abillty to communicate both at board level as well as with miss. Managers is an essential prerequisite.
Remuneration. high basic salary of
ompission. company car and usual company commission
benefits.

## BUSINESS DEVELGPMENT EXECUTVE

LOCATION. Hest London
ACE. 21t Graduate with minimum 3 years varied experience embracing p.C. Application Software knowledge as well as sone sales. marketing and/or support experience.
JOB DESCRIPTION Reporting to U.K Marketing Manager. Responsible for the co-ordination of COMPAO's marketing plans in conjunction with those of major third party hardware and software companies. The successful candidate will also be required to identify and evaluate new number of pre-defined application areas.
remuneration. Competulive
 commensurate . with position and ex
Company car. usual company benefits.

MARKETING OPERATIONS
EXECUTIVE

## Location. west London.

ACE $25+$ Craduate with a minimum 3 years Reseilers in a sales-oriented role. JOB DESCRIPTION. Reportung to U.K. Marketing Manager. Responsible for the COMPAO Authorised Dealer Network in fully cotilising compan's extensive arketing uthlising COMPAO's extensive marketing with the necessary skills and materials in order to fully promote compan's total product range. In addition. the investigation of new potential channels of distribution for compao products will be part of this function.


## pany car. usual fringe benefits.

## MAJOR ACCOUNTS PRE-SALES SUPPORT MANAGER

LOCATION West London.
ACE. 25+ Graduate with minmum of 2 years experlence in a Technical sales support role
uth microcomputers ulthin large organisations.
JOB DESCRIPTION. Reporting to Technical Director. Responsible for pre-sales technical support as part of compar's Major Accounts programme. Ulll be required to haise fully with ComPno's Authorised Dealer Network as well as advising the DPMIS and Microcomputer Support Managers of Major Accounts in areas of connectlvity compatibility and other areas
REMUMERATION. Salary + benefits + car REMUNERATION. Salary

+ benefits

anden

## COMMUNICATIONS:NETWORK SPECIALIST

LOCATON. Hest London.
AGE. 25+ with a minimum of 3 years large DP Department
JOB DESCRIPTION, Reporting to Technical irector. Responsible for the support of compan Authorised Dealers in the areas of mainframe communications and microcomputer networks. The
successful candidate will be required to be fully conversant with IBM Communications protocols and IBM Token Ring Network. cAdditional expertence of Torius, Nestar. Novell. etc., would be an advantage). A" practical understanding of end-user requirements is essentlal.

REMUNERRTTON. Salary + benefits + car conmensurate with age and experience.

## dealer sales managers

Location. London and South. midiands. North West North East
heeroualurichtons. 25-35. Possess a degree or slanlar qualification and have a
proven track record in the microcomputer sales environment, with either manufacturer. or sofware house.
IOB OESCRIPTION. The successful candidate will be working closely with both dealer principals and dealer sales personnel in order
to facilltate the required sales volumes of COMPAO products through the COMPAO Authorised Dealer channel and on to end-users.
It is envisaged that only those candidates
who can successfully demonstrate a high level who can successfully demonstrate a high level
of Account Management capability will meet the required standards of this role. as compan's ongoing business relationship with its dealer base is key to its long term success.
REMUNERATION. will be based upon age and expertence but will consist of a high basic salary and incentive bonus. company car and other fininge benefits.

## TELEPHONE SALES

## LOCATION RIChmond Surrey

AGE/OUALITICATIONS. 25+. Telephone articulate. Some experience with the personal computer
Industry desirable and educated to University standard.
The successful candidate is expected withan 12-18 months to transfer to a fleld sales role. JOB DESCRIPTION. You will be a member of a ey sales team which is the focal point egarding compan's day to day liaison with its U.K. Authorised Dealer Network.

Duties will include. recelpt of orders. shipment querres, advising dealers on stock avallablity. and product specifications. nsuring all communications receive prompt and effficient attention.

REMUNERATION. Competitive salary + benefits.
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WE LI NEUER CEASE TO AMAZE YOU.


## IMPERIAL CANCER

 RESEARCH FUND Deputy Trust Officer ICRF is Europe's largest independently finonced cancerresearch institute, it is o registered charity ond relies
completely on public support in its continuing fight against completely on public support in its continuing fight ogainst
concer. The Deputy Trust Officer will participate in the day to day monagement of our Legacy Department and be ivole the planning ond introduction of a new computer dato base Age 35+. Office management experience, possibly in o legol some computer experience on advantoge.
Solory ronge $£ 12,000$ to $£ 14,000$ with scope for further
For further information ond opplication form write to Ms S M Hurley, lmperiol Cancer Reseorch Fund, Lincoln's In
Fields, London, WC2A 3PX quating ref: $31 / 87$.

SALES EXECUTIVES
 winners of the Queen's Award for Export in 1985 and 1986. THE PERSON must be a self starter, ambitious with a strong selling
backeround Previous experience in directory advertisigg would be an
 that affer hook to g for he beec. Therefore a good masic salary + commimwion win Telephone TREVOR ROBERTS

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Brussels based international organisation seeks a senior xecutive for a fived $2 / 3$ year contract to co-ordinate EEC affair Proven administrative ability and experience in dealing with Governments and fluent $F$ rench
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## Fenchurch is 3 majur Lluerds Broke

 We have an opportuning for a seudent Atuurgy in corporase cliens.The pexition offers an unusually rane opportunity for
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Fenchurch



David Miller, Chief Sports Correspondent, meets the man behind the meteoric rise to stardom of the boy who launched a nation into


| appal blessing for Becker wha, with his girl friend, Bemedicte Courtin (leff), had an andience at the Vatican yesterim |  |  |  |
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|  |  |  |  | gives clubs rights for total rate relief


| Sports clubs could win 100 per cent raxe relief if they establish educational himss and then fight the town halls and central goveramenl with exist- ing legislation. says Edward Grayson, author of Sport and Mre Grayson a barrister, points 20 the 1967 General Rate Act to secure 50 per cent of the mandatory rrue relief and the remaining half from a 1981 House of Lords judgment which ediucational sporting trusts. <br> The information will prove of immense benefir to all sports clurs, tho aire surugging survive because of the accue increase in rate dermands. This particularity true of Scolland particulaty true of scoutand where rates are much pigher than in the rest of Britain. <br> The Government is planning there anc widesprezed fears shat this will be a levelling-up rauher than a kevelling-down. <br> Peter Lawson, the secretary of <br>  terday:" We will draw the bodies io these legal detriits and explain whal Layman's $v$ crus.: means in In his recommendation, Mr Grayson, a legal adviser th the 1944 Education Act whieh slates education authority to secure tacibities for recreation and so- cial and physical trining." The Act remains in force. He funher says that a 50 per cenil mandatory rate relief does | exist for any club which has taken advankge of the House of taken advankgen or in the FA Youth Trust Deed decision of <br>  established charitable status for Clubs may qualify for mandaLory relief of 50 per cent under section 40 (1) of the Ach, 1967 . <br> That section operates where cinh premises can be hived ofl or part to be ocupied mainly" for ccaprizable purposes This exist for el ubs whom stess 20 provide the crucial caaching teaching and training facilities to replace or supplement those nou make provision Any sports ably argue that the House of Lords charitable education rul <br> TThe probiem is", says Mr Grayson ${ }^{\text {h hal }}$ hardiy any elubs reayize this. They could be saving chemselves a lot of money each year. <br> In addirion, this 50 per cent cational eharitable grounds would be a springboard for an additional 50 per cent discreionary claim under section ${ }^{40}$ education (b). in addition 10 idencifying the charitable slatus and thereby permits 100 per and thereby permils 100 per cenl relief. <br> What we need now are a few ubs $t 0$ take action thereby elubs to rake action, thereby encouraging others bat cot only are they enitiled to rate relief, but that they can win it Grayson says. |
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Stiff warning to Boyde

 FISHING
Decline is in
size not
in numbers Landlord pulls carpet
from under British



Queen's Bench Divisional Court
Law Report December 181986
Quashing a committal

## Withdrawing grant without giving reasons



\section*{Randolph Place to take first step on road to top <br> | ang jumpers, wroog. <br> presence how (nap) io the will ioject real proceedings an track this <br> e horse that rds believes day. And, <br> same female already has a on paper. dge of his gallops near nied him 20 <br> edium of a <br> from 4-1 10 <br> educational <br> told about s only subat Chepstow most of the own is that was again the antial gamble |
| :---: | <br> | When the field finally was already bolding a clear lead and passed the post 12 lengths ahead of his nearest rival Thus be became his trainer's elusive first winner oo the track after a galling wait of 23 years. <br> So. harness that undouhted ability to a reported relish for jumping, and Randolph place at short odds again <br> His stable companions, Border Rambler (215) and Tartan Torchlight (245). can make this a good day for the Greystoke trainer and his jockey. Phil Tuck, by also winning Rambler, my selection for the Heads Nook Novices Chase, shaped with a lot of promise in his most recent race over hurdles at third to City Eotertainer and Tonights The Night In make looks the type to do even better over fences and this is an ideal opportunity to prove that point With Jef <br> With Jeff King's horses io such excellent form, I fancy ning the Carawat Novices' Chase at Hereford, even thaugh Marin Pipe has mapped out the race for that smart hurdler of two seasons |
| :---: | <br> }

Balding confident Lucky Vane can land Welsh prize




## The double-dealing history <br> of the America's Cup <br> Robson's view of England in Mexico

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## A star rises from the East

Take the pressures off World
Cup men

RUGBY UNION




##  




## Universities' call-up Masters blow for Bradford player <br> for much for Haden




## Trying to create a better game through discussion

## SPORT Tenacious Border has his sights set on that winning century

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Phipps at the double








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YACHTING

## British pursuit of America's Cup gets more support



## SWIMMING

## Brew may switch to the triathlon

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A quartet of sisterly experiences



## de beat the British

Given a litule longer. we could have been
in real contention at the end. Which is
another way of saying that we tarted ont in real contention at the end. Which is
another way of sying that we stared ont
our campaign a lirtule on the late side. The our campaign a little on the late side. The
reason for that was quixe simply, funding
Although 55 million sounds a huge Alihough $£ 5$ milion sounds a huge
iovesument and is it is less than the funds
available to most of the other symdicates av an
Without the backing of Graham Walker we would never have puat together a
campaign at all and without the furber
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cull not have continued.
In the time scal all En the time scale allowed us two separaze
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have benefitied the crew wway of more and
better experience to develo

the last 100 metres, all we needed was a
more reined programme. Whatever else
we musino lose sightof what we achieved we must not lose sight of what we achieved
beceause it is major acheevement and
be deternined that our development will be determ
continue.

|  <br> jor compecitions jong the waysinctuxitig <br> place off Sardininisin Jume 1937 <br> Writ one of the fastest-grouing sports <br> audiences worth-wide. there is an active <br> movemena towards the extabishmentia to 12 motor racing <br> New the four semi-inalists I Ibliere that <br> Mitibưt enormous probiems excep per- <br> haps in <br> lie two very differn. Amerizan boas sand <br> and merumid - racing his exracorinary <br> small pitat and tro furlidepph ruderes <br> ayinst his insovered Denisisconter ling <br>  |
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## Witherspoon's career in doubt after drug trace



Cheshime Homes are alabout caning ouin so many ways.


The residems in Leonard Cheshire Homes are very severely
handicapped menh women and chidreo sufferiog from a wide range of conditions. mos. womemen and childreo suifteriog rionn a wide nange
thao a hand or foot

 chance to pariticipate.
Ther are 7 Cheshire Homes in the United Kingdom and a
funher 147 ia 255 countries thromeshout the wrordd All of them have funher 147 ia 45 countries throughout the wordd All of them have generous charitabte donations.
We also reach out Lo eldery and disabled people eving in thei
 in Englard provide visl par--ime help at cruciand limes of the daya lifetine indeed But many many more services are needed to plug on administering this large charity.
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Club seek to amend Cup rules to propose a change in are
nules of the FA Cup to avoid
other clubs in the efuture beeing
forced to stage unwanted ies


A divine right to keep winning


No rise in
misconduct
says FA




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## Foulds is

Match switch


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